Appleton Area Health

Our Mission
Provide trusted, compassionate, specialized care to enhance the health and well-being of those we care for.

Our Vision
Appleton Area Health will be an innovative healthcare leader; dedicated to the people we serve through a holistic approach to care with unmatched provider and staff commitment.

Tagline
Exceptional Service. Trusted Care.

Board Meeting Agenda
March 28th at 5:00 PM | Apple Ridge Library/Remote Web-Ex

1.	**Call to Order**	Cory	
2.	**Approval of March 28th, 2023 Agenda** **Motion to Approve*	All	Document #1
3.	**Approval of February 28th, 2023 Minutes** **Motion to Approve*	All	Document #2
4.	**Presentations**		
	a. FY 2022 Audited Financial Statements **Motion to Approve*	Wipfli	Documents #3-4
	b. CEO Update	Greg	
	c. Senior Leaders Update	Senior Leaders	
	d. Building/Grounds Update	Jake	
5.	**Election of Officers**		
	a. Nomination of Chairman of Board **Motion to Approve*	Cory	
	b. Nomination of Vice Chairman of Board **Motion to Approve*	Cory	
	c. Nomination of Secretary/Treasurer **Motion to Approve*	Cory	
	d. Nomination of AAH Foundation Board Rep. **Motion to Approve*	Cory	
	e. Nomination of RVHN Board Rep. **Motion to Approve*	Cory	

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6. **Quality**
   a. Recredentialing — Ranita
      **Motion to Approve*
      i. Deborah Colon, PMHNP
      ii. Kelsey Tollefson, LICSW
      iii. Timothy Schuchard, MD (Cardiology)
      iv. Richard Pretorius, MD (Locum)
      v. Rebecca Younk, AuD

7. **Financials**
   a. Financial Statements for January 2023 — Jake — Document #5
      **Motion to Approve*
   b. Capital Request — Jake
      **Motion to Approve*

8. **Closed Session**
   a. February 24th, 2023 PAC Meeting Minutes

9. **Open Session**
   a. Approval of 2/24/23 PAC Meeting Minutes
      **Motion to Approve*

10. **Adjournment**

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Board Meeting Minutes

February 28th, 2023 at 5:00 PM | Apple Ridge Library

Board Members Present:
Louise Kack, Kevin Skjei, and Dan Enke

Others Present:
Greg Miner, Kim Ochsendorf, Jake Redepenning, Jason Boonstra, Kris Payne, Tori Hammerud, Dr. Vandivier, Butch Olson, Saige Ochsendorf, Mitch Fett, Matt Tollefson, Kelsey Tollefson, Deb Colon, Tu-Anh Bui Johnson, Sara Malin, Brett Turner, and Mike Stark

The meeting was called to order by Miner, AAH CEO, at 5:02 PM

Service Action Items

- Approval of meeting agenda and minutes**:**
  - Skjei motioned to approve the February 28th, 2023 agenda as presented; Kack seconded; motion carried unanimously.
  - Enke motioned to approve the January 24th, 2023 minutes as stated; Kack seconded; motion carried unanimously.

Presentations

- Wold & Insight delivered a master facility plan update.
- Miner gave a facility update.
- Senior Leaders presented on their departments.
- Redepenning gave a building and grounds update.

Duties & Election of Officers

- Miner reviewed the board terms and duties.
- Miner presented the 2023 board meeting calendar.
  - Kack motioned to approve the 2023 board meeting calendar; Enke seconded; motion carried unanimously.
- Miner discussed conflict of interest forms which were signed by the board members present.
- Brief discussion was had over the election of officers, and the decision was made to table that activity for the next board meeting.
  - Kack motioned to table nominations until the March 28th, 2023 board meeting; Skjei seconded; motion carried unanimously.

Quality

- Credentialing

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- Kack motioned to approve credentialing for Charles Keller, MD; Skjei seconded; motion carried unanimously.

- Recredentialing
  - Skjei motioned to approve recredentialing for Mark Haffer, CRNA; Kack seconded; motion carried unanimously.
  - Skjei motioned to approve recredentialing for Vijay Rao, MD; Kack seconded; motion carried unanimously.
- Senior Leaders presented the Balanced Scorecard.

Financials

- Redepenning discussed the need for a capital request for an air compressor in Apple Ridge.
  - Skjei motioned to approve the purchase of a new air compressor; Kack seconded; motion carried unanimously.

Closed Session

- Kack motioned to enter closed session at 7:05 PM; Skjei seconded; motion carried unanimously.
- Skjei motioned to exit closed session at 7:31 PM; Kack seconded; motion carried unanimously.

Open Session

- Kack motioned to approve the PAC Minutes from 1/19/2023; Skjei seconded; motion carried unanimously.
- Skjei motioned to approve the recommendation from closed session regarding the personnel matter; Kack seconded; motion carried unanimously.

Adjournment

- Skjei motioned to adjourn at 7:32 PM; Kack seconded; motion carried unanimously.

Respectfully Submitted
By: Greg Miner, CEO

Document #5

Appleton Area Health

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Monthly Stats

As of January 31, 2023

	FY 2021 Monthly Avg	FY 2021 YTD Total	FY 2022 Monthly Avg	FY 2022 YTD Total	October	October Gross $	November	November Gross $	December	December Gross $	January	January Gross $	FY 2023 Monthly Avg	FY 2023 YTD Total
Hospital														
Acute admissions	6.3	76	6.2	74	5		3		9		3		5.0	20
Acute patient days	21.6	259	21.2	254	17	$ 28,407	14	$ 23,394	33	$ 55,143	14	$ 23,394	19.5	78
SSB admissions	3.3	39	3.6	43	4		4		6		7		5.3	21
SSB patient days	49.6	595	57.6	691	93	$ 37,665	66	$ 26,730	98	$ 39,690	56	$ 34,020	78.3	313
Total avg daily census	2.6	X	3.2	X	3.7		2.8		4.6		2.8		3.5	X
Total Surgery	19.0	228	15.2	182	11	$ 141,995	12	$ 164,900	15	$ 239,305	17	$ 207,972	13.8	55
ER patients	60.0	720	63.3	696	68	$ 51,650	60	$ 46,176	78	$ 72,293	58	$ 38,380	66.0	264
Hospital Therapy														
Physical therapy units - Hospital	645	7,741	681	8,174	908	$ 129,141	918	$ 131,074	683	$ 97,018	640	$ 120,486	787.3	3,149
Nursing Home Therapy														
Physical therapy units - Nursing Home	166	1,994	140	1,677	138	$ 16,227	128	$ 15,143	147	$ 14,704	218	$ 25,725	157.8	631
Care Center														
Admissions	2.0	24	1.8	21	2		2		3		4		2.8	11
Admit from Apple Ridge	0.1	1			2		0		2		0		1.0	4
Discharges	2.1	25	1.5	18	3		2		2		2		2.3	9
Total Days	1,279	15,347	1,213	14,550	1,289	$ 422,717	1,212	$ 401,555	1,274	$ 424,070	1,349	$ 518,217	1,281.0	5,124
Occupancy %	84.1%	X	81.9%	X	88.5%		86.0%		87.4%		92.6%		88.6%	4
Average Census	41.3		39.1		41.6		39.1		41.1		43.5		41.3	
Open Beds	8.0	X	8.9	X	6		6		6		3		5.3	21
Case mix	0.84	X	0.86	X	0.93		0.92		0.94		1		0.9	4
Assisted Living - Total Beds 31														
Independent Living	1.9	23	3.0	36	4	$ 6,224	4	$ 7,900	4	$ 7,900	6	$ 10,639	4.5	18
Assisted Living	17.7	212	16.3	196	17	$ 45,683	18	$ 53,833	16	$ 48,529	14	$ 46,911	16.3	65
Tier 1	2.5	30	2.0	24	3		3		3		3		3.0	12
Tier 2	11.8	142	12.2	146	13		14		13		11		12.8	51
Tier 3	3.4	41	2.2	26	1		1		0		0		0.5	2
Open Rooms - (31 Total)	11.3	X	11.6	X	10		9		11		11		10.3	41
Housing Support Tenants - Included Above	3.5	X	6.3	X	6		6		5		5		5.5	22
Clinic Provider Visits														
Scheduled appointments - Primary Care	379	4,553	370	4,439	356	$ 128,177	327	$ 97,683	303	$ 104,391	276	$ 78,190	315.5	1,262
Avg. Apt/day/prov (Our Providers)	7.1	X	6.9	X	5.7		7.0		7.2		6.7		6.7	27
Scheduled appointments - Behavioral Health	272	3,259	292	3,499	288	$ 91,630	258	$ 83,061	206	$ 78,699	276	$ 89,682	257.0	1,028
Avg. Apt/day/prov (Our Providers)	6.7	X	7.1	X	6.9		7.3		6.2		6.4		6.7	27
Lab Tests														
Total Lab Tests	1,497	17,963	1,584	17,419	1,578	$ 210,821	1,578	$ 223,364	1,438	$ 212,344	1,140	$ 157,268	1,433.5	5,734
Radiology														
Total Radiology	173	2,074	161	1,934	212	$ 253,640	167	$ 195,253	171	$ 202,165	161	$ 179,694	177.8	711

Appleton Area Health

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Balance Sheet
January 2023
(Unaudited)

Assets		
Current Assets:		
Cash and cash equivalents	$	5,898,800
Restricted Cash	$	146,165
Foundation Investments	$	70,425
Receivables:		
Patient and resident - Net	$	3,373,198
Bond Prepay to City of Appleton	$	-
Other	$	826
Supplies	$	213,004
Prepaid expenses	$	128,943
Total Current Assets	$	9,831,361
Capital assets - Net:		
Capital assets not being depreciated	$	525,524
Depreciable captial assets, net of accumulated deprecation	$	3,813,085
Total Capital Assets	$	4,338,609
Other Assets:		
Investment in joint venture	$	280,943
Total Assets	$	14,450,913
Deferred outflows of resources:		
Pension related outflows	$	4,609,778
Total Assets and Deferred Outflows of Resources	$	19,060,691

Liabilities		
Current Liabilities:		
Current maturities of long-term debt	$	197,801
Current portion of lease obligations	$	150,204
Accounts Payable	$	467,904
Due to City of Appleton	$	62,956
Estimated third-party payor settlements (L)	$	74,145
Accured Expenses:		
Accrued salaries, wages, and benefits	$	967,492
Accrued healthcare claims	$	50,154
Accrued interest payable	$	5,623
Funds held in trust	$	3,480
Unearned revenue	$	336,427
Other Liabilities	$	105,891
Total current liabilites	$	2,422,077
Long-term liabilities:		
Long-term debt, less current maturities	$	2,732,199
Lease obligations - Net of current portion	$	711
Net pension liability	$	7,076,549
Total long-term liabilities	$	9,809,459
Total liabilities	$	12,231,536
Deferred inflows of resources:		
Pension related inflows	$	2,808,315
Net position:		
Net investment in capital assets	$	1,408,609
Unrestricted	$	2,612,231
Total net position	$	4,020,840
Total Liabilities, Deferred Inflows of Resources, and Net Position	$	19,060,691

Appleton Area Health

Exceptional Service. Trusted Care.

Income Statement YTD
January 2023
(Unaudited)

	FY 2023					FY 2023 Budget				
	Hospital	Clinic	Care Center	Apple Ridge	Total	Hospital	Clinic	Care Center	Apple Ridge	Total
Operating revenues:										
Net patient and resident service revenue	$ 3,513,704	$ 890,318	$ 1,595,591	$ -	**$ 5,999,613**	$ 3,557,982	$ 1,014,177	$ 1,523,390	$ -	**$ 6,095,549**
Apartment rent	$ -	$ -	$ -	$ 227,705	**$ 227,705**	$ -	$ -	$ -	$ 290,259	**$ 290,259**
Other revenues	$ 54,499	$ -	$ 2,315	$ -	**$ 56,815**	$ 63,543	$ -	$ 2,667	$ -	**$ 66,210**
Total operating revenues	$ 3,568,203	$ 890,318	$ 1,597,906	$ 227,705	**$ 6,284,132**	$ 3,621,525	$ 1,014,177	$ 1,526,057	$ 290,259	**$ 6,452,017**
Operating expense:										
Salaries and wages	$ 1,386,073	$ 698,788	$ 671,687	$ 110,917	**$ 2,867,464**	$ 1,310,931	$ 819,504	$ 754,062	$ 104,483	**$ 2,988,980**
Employee benefits	$ 430,855	$ 156,280	$ 211,068	$ 25,502	**$ 823,705**	$ 401,359	$ 178,885	$ 227,018	$ 25,922	**$ 833,185**
Purchased services	$ 930,536	$ 2,046	$ 472,589	$ 9,045	**$ 1,414,216**	$ 859,171	$ 548	$ 249,119	$ 32,850	**$ 1,141,687**
Supplies	$ 711,302	$ 12,548	$ 131,065	$ 21,632	**$ 876,547**	$ 446,503	$ 23,500	$ 110,545	$ 21,124	**$ 601,673**
Rent and lease	$ 30,756	$ -	$ 11,400	$ -	**$ 42,156**	$ 33,928	$ -	$ 9,833	$ -	**$ 43,761**
Repairs and maintenance	$ 8,628	$ 103	$ 4,252	$ 12,178	**$ 25,162**	$ 17,871	$ 667	$ 7,381	$ 7,500	**$ 33,419**
Other expenses	$ 315,450	$ 3,285	$ 67,678	$ 31,826	**$ 418,239**	$ 322,253	$ 5,521	$ 56,622	$ 28,051	**$ 412,447**
Indirect	$ (587,859)	$ 248,740	$ 268,248	$ 70,871	**$ -**	$ (580,369)	$ 246,196	$ 264,917	$ 69,256	**$ -**
Depreciation	$ 153,765	$ 5,976	$ 48,613	$ 5,502	**$ 213,857**	$ 201,924	$ 8,392	$ 52,467	$ 5,293	**$ 268,076**
Total operating expenses	$ 3,379,507	$ 1,127,766	$ 1,886,600	$ 287,473	**$ 6,681,345**	$ 3,013,572	$ 1,283,213	$ 1,731,963	$ 294,480	**$ 6,323,228**
Operating Income (Loss)	$ 188,696	$ (237,448)	$ (288,694)	$ (59,768)	**$ (397,214)**	$ 607,953	$ (269,036)	$ (205,906)	$ (4,221)	**$ 128,789**
Nonoperating Revenues (Expenses)										
Noncapital grants and contributions	$ 383,264	$ -	$ 550	$ 8,373	**$ 392,186**	$ 156,522	$ -	$ 333	$ 1,090	**$ 157,945**
Rental income	$ 5,940	$ -	$ -	$ -	**$ 5,940**	$ 5,304	$ -	$ -	$ -	**$ 5,304**
Gain (Loss) on disposal of capital assets	$ -	$ -	$ -	$ -	**$ -**	$ -	$ -	$ -	$ -	**$ -**
Interest income	$ 9,326	$ -	$ -	$ -	**$ 9,326**	$ 5,532	$ -	$ -	$ -	**$ 5,532**
Interest expense	$ (15,530)	$ -	$ (7,850)	$ -	**$ (23,380)**	$ (14,391)	$ -	$ (8,266)	$ (149)	**$ (22,806)**
Total nonoperating revenues (expenses), net	$ 382,999	$ -	$ (7,300)	$ 8,373	**$ 384,072**	$ 152,967	$ -	$ (7,933)	$ 941	**$ 145,975**
Revenues in Excess of (Less Than) Expenses	**$ 571,696**	**$ (237,448)**	**$ (295,994)**	**$ (51,396)**	**$ (13,142)**	**$ 760,919**	**$ (269,036)**	**$ (213,839)**	**$ (3,281)**	**$ 274,764**

Operating Margin	**-6.32%**
Total Margin	**-0.21%**

Operating Margin	**2.00%**
Total Margin	**4.26%**

Appleton Area Health

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Income Statement YTD
Historical thru January

	FY 2022					FY 2021				
	Hospital	Clinic	Care Center	Apple Ridge	Total	Hospital	Clinic	Care Center	Apple Ridge	Total
Operating revenues:										
Net patient and resident service revenue	$ 3,040,049	$ 778,572	$ 1,380,822	$ -	**$ 5,199,444**	$ 2,806,922	$ 588,052	$ 1,394,329	$ -	**$ 4,789,303**
Apartment rent	$ -	$ -	$ -	$ 211,207	**$ 211,207**	$ -	$ -	$ -	$ 237,523	**$ 237,523**
Other revenues	$ 46,312	$ -	$ 2,080	$ -	**$ 48,392**	$ 78,736	$ -	$ 2,574	$ -	**$ 81,310**
Total operating revenues	$ 3,086,361	$ 778,572	$ 1,382,902	$ 211,207	**$ 5,459,042**	$ 2,885,658	$ 588,052	$ 1,396,903	$ 237,523	**$ 5,108,136**
Operating expense:	$ 37,464									
Salaries and wages	$ 1,078,591	$ 573,024	$ 561,777	$ 98,494	**$ 2,311,886**	$ 1,090,977	$ 619,757	$ 645,475	$ 102,363	**$ 2,458,571**
Employee benefits	$ 313,742	$ 133,442	$ 160,190	$ 22,563	**$ 629,937**	$ 284,887	$ 102,463	$ 180,954	$ 26,069	**$ 594,373**
Purchased services	$ 890,338	$ 1,708	$ 465,768	$ 71,824	**$ 1,429,637**	$ 688,297	$ 2,092	$ 261,947	$ 41,261	**$ 993,596**
Supplies	$ 358,618	$ 25,458	$ 114,806	$ 17,977	**$ 516,860**	$ 364,538	$ 37,841	$ 116,409	$ 18,369	**$ 537,156**
Rent and lease	$ 5,510	$ -	$ 9,550	$ -	**$ 15,060**	$ 19,220	$ -	$ -	$ -	**$ 19,220**
Repairs and maintenance	$ 13,126	$ 188	$ 11,043	$ 1,642	**$ 25,999**	$ 9,256	$ 1,138	$ 20,570	$ 2,533	**$ 33,497**
Other expenses	$ 270,792	$ 8,809	$ 71,490	$ 30,275	**$ 381,366**	$ 301,277	$ 49	$ 67,531	$ 13,645	**$ 382,502**
Indirect	$ (539,052)	$ 233,018	$ 226,187	$ 79,847	**$ -**	$ (539,270)	$ 218,078	$ 228,969	$ 92,223	**$ -**
Depreciation	$ 156,384	$ 8,580	$ 52,259	$ 5,502	**$ 222,726**	$ 163,788	$ 9,235	$ 40,233	$ 3,568	**$ 216,825**
Total operating expenses	$ 2,548,048	$ 984,227	$ 1,673,070	$ 328,126	**$ 5,533,471**	$ 2,382,968	$ 990,653	$ 1,562,087	$ 300,031	**$ 5,235,739**
Operating Income (Loss)	$ 538,313	$ (205,655)	$ (290,168)	$ (116,919)	**$ (74,429)**	$ 502,690	$ (402,601)	$ (165,184)	$ (62,507)	**$ (127,603)**
Nonoperating Revenues (Expenses)										
Noncapital grants and contributions	$ 142,227	$ -	$ 60	$ -	**$ 142,287**	$ 330,682	$ -	$ 295	$ -	**$ 330,977**
Rental income	$ 5,590	$ -	$ -	$ -	**$ 5,590**	$ 5,660	$ -	$ -	$ -	**$ 5,660**
Gain (Loss) on disposal of capital assets	$ -	$ -	$ -	$ -	**$ -**	$ -	$ -	$ -	$ -	**$ -**
Interest income	$ 5,158	$ -	$ -	$ -	**$ 5,158**	$ 6,732	$ -	$ -	$ -	**$ 6,732**
Interest expense	$ (16,111)	$ -	$ (10,760)	$ (410)	**$ (27,281)**	$ (16,457)	$ -	$ (18,568)	$ (2,007)	**$ (37,032)**
Total nonoperating revenues (expenses), net	$ 136,865	$ -	$ (10,700)	$ (410)	**$ 125,755**	$ 326,617	$ -	$ (18,273)	$ (2,007)	**$ 306,337**
Revenues in Excess of (Less Than) Expenses	**$ 675,177**	**$ (205,655)**	**$ (300,868)**	**$ (117,328)**	**$ 51,326**	**$ 829,307**	**$ (402,601)**	**$ (183,457)**	**$ (64,515)**	**$ 178,734**

Operating Margin	**-1.36%**
Total Margin	**0.94%**

Operating Margin	**-2.50%**
Total Margin	**3.50%**

Appleton Area Health

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Monthly Income Statement
January 2023
(Unaudited)

	FY 2023 Current Month Actual					FY 2023 Monthly Budget				
	Hospital	Clinic	Care Center	Apple Ridge	Total	Hospital	Clinic	Care Center	Apple Ridge	Total
Operating revenues:										
Net patient and resident service revenue	$ 815,417	$ 205,441	$ 458,621	$ -	**$ 1,479,479**	$ 889,496	$ 253,544	$ 380,847	$ -	**$ 1,523,887**
Apartment rent	$ -	$ -	$ -	$ 57,514	**$ 57,514**	$ -	$ -	$ -	$ 72,565	**$ 72,565**
Other revenues	$ 4,997	$ -	$ 564	$ -	**$ 5,561**	$ 15,886	$ -	$ 667	$ -	**$ 16,552**
Total operating revenues	$ 820,414	$ 205,441	$ 459,185	$ 57,514	**$ 1,542,554**	$ 905,381	$ 253,544	$ 381,514	$ 72,565	**$ 1,613,004**
Operating expense:										
Salaries and wages	$ 345,445	$ 194,039	$ 161,545	$ 24,746	**$ 725,775**	$ 327,733	$ 204,876	$ 188,515	$ 26,121	**$ 747,245**
Employee benefits	$ 111,833	$ 44,833	$ 55,398	$ 5,651	**$ 217,715**	$ 100,340	$ 44,721	$ 56,754	$ 6,481	**$ 208,296**
Purchased services	$ 229,967	$ 222	$ 119,040	$ 1,558	**$ 350,787**	$ 214,793	$ 137	$ 62,280	$ 8,213	**$ 285,422**
Supplies	$ 190,871	$ 1,868	$ 33,819	$ 6,268	**$ 232,825**	$ 111,626	$ 5,875	$ 27,636	$ 5,281	**$ 150,418**
Rent and lease	$ 7,858	$ -	$ 2,850	$ -	**$ 10,708**	$ 8,482	$ -	$ 2,458	$ -	**$ 10,940**
Repairs and maintenance	$ 3,024	$ 75	$ 645	$ 199	**$ 3,944**	$ 4,468	$ 167	$ 1,845	$ 1,875	**$ 8,355**
Other expenses	$ 104,539	$ 252	$ 14,956	$ 4,278	**$ 124,023**	$ 80,563	$ 1,380	$ 14,156	$ 7,013	**$ 103,112**
Indirect	$ (141,428)	$ 58,841	$ 65,544	$ 17,043	**$ -**	$ (145,092)	$ 61,549	$ 66,229	$ 17,314	**$ -**
Depreciation	$ 38,441	$ 1,494	$ 12,153	$ 1,376	**$ 53,464**	$ 50,481	$ 2,098	$ 13,117	$ 1,323	**$ 67,019**
Total operating expenses	$ 890,550	$ 301,624	$ 465,949	$ 61,119	**$ 1,719,242**	$ 753,393	$ 320,803	$ 432,991	$ 73,620	**$ 1,580,807**
Operating Income (Loss)	$ (70,136)	$ (96,183)	$ (6,764)	$ (3,605)	**$ (176,688)**	$ 151,988	$ (67,259)	$ (51,477)	$ (1,055)	**$ 32,197**
Nonoperating Revenues (Expenses)										
Noncapital grants and contributions	$ 8,473	$ -	$ 50	$ 8,373	**$ 16,896**	$ 39,130	$ -	$ 83	$ 272	**$ 39,486**
Rental income	$ 1,275	$ -	$ -	$ -	**$ 1,275**	$ 1,326	$ -	$ -	$ -	**$ 1,326**
Gain (Loss) on disposal of capital assets	$ -	$ -	$ -	$ -	**$ -**	$ -	$ -	$ -	$ -	**$ -**
Interest income	$ 3,364	$ -	$ -	$ -	**$ 3,364**	$ 1,383	$ -	$ -	$ -	**$ 1,383**
Interest expense	$ (3,773)	$ -	$ (1,850)	$ -	**$ (5,623)**	$ (3,598)	$ -	$ (2,067)	$ (37)	**$ (5,702)**
Total nonoperating revenues (expenses), net	$ 9,340	$ -	$ (1,800)	$ 8,373	**$ 15,912**	$ 38,242	$ -	$ (1,983)	$ 235	**$ 36,494**
Revenues in Excess of (Less Than) Expenses	**$ (60,797)**	**$ (96,183)**	**$ (8,564)**	**$ 4,768**	**$ (160,776)**	**$ 190,230**	**$ (67,259)**	**$ (53,460)**	**$ (820)**	**$ 68,691**

Operating Margin	**-11.45%**
Total Margin	**-10.42%**

Operating Margin	**2.00%**
Total Margin	**4.26%**

Appleton Area Health

Exceptional Service. Trusted Care.

Monthly Income Statement
Historical January

	FY 2022 Current Month					FY 2021 Current Month				
	Hospital	Clinic	Care Center	Apple Ridge	Total	Hospital	Clinic	Care Center	Apple Ridge	Total
Operating revenues:										
Net patient and resident service revenue	$ 664,708	$ 191,701	$ 350,238	$ -	**$ 1,206,646**	$ 696,703	$ 136,269	$ 390,819	$ -	**$ 1,223,791**
Apartment rent	$ -	$ -	$ -	$ 53,956	**$ 53,956**	$ -	$ -	$ -	$ 48,471	**$ 48,471**
Other revenues	$ 4,883	$ -	$ 520	$ -	**$ 5,403**	$ 49,293	$ -	$ 680	$ -	**$ 49,973**
Total operating revenues	$ 669,590	$ 191,701	$ 350,758	$ 53,956	**$ 1,266,004**	$ 745,996	$ 136,269	$ 391,499	$ 48,471	**$ 1,322,235**
Operating expense:										
Salaries and wages	$ 256,278	$ 151,821	$ 144,945	$ 23,386	**$ 576,431**	$ 293,688	$ 149,018	$ 156,748	$ 24,762	**$ 624,216**
Employee benefits	$ 88,153	$ 44,505	$ 42,785	$ 5,769	**$ 181,212**	$ 81,339	$ 34,013	$ 47,633	$ 6,598	**$ 169,583**
Purchased services	$ 167,379	$ 854	$ 128,661	$ 25,601	**$ 322,495**	$ 154,451	$ 743	$ 59,576	$ 11,696	**$ 226,465**
Supplies	$ 55,802	$ 2,680	$ 34,301	$ 6,908	**$ 99,693**	$ 70,050	$ 3,384	$ 18,532	$ 3,093	**$ 95,058**
Rent and lease	$ -	$ -	$ -	$ -	**$ -**	$ 450	$ -	$ -	$ -	**$ 450**
Repairs and maintenance	$ 4,564	$ -	$ 1,377	$ 1,042	**$ 6,983**	$ -	$ -	$ 288	$ 1,677	**$ 1,964**
Other expenses	$ 57,456	$ 1,432	$ 27,706	$ 4,377	**$ 90,972**	$ 72,329	$ -	$ 29,849	$ 3,087	**$ 105,265**
Indirect	$ (110,551)	$ 47,019	$ 47,054	$ 16,478	**$ -**	$ (126,109)	$ 57,611	$ 49,662	$ 18,837	**$ -**
Depreciation	$ 39,096	$ 2,145	$ 13,065	$ 1,376	**$ 55,681**	$ 41,749	$ 2,309	$ 10,058	$ 892	**$ 55,008**
Total operating expenses	$ 558,179	$ 250,458	$ 439,894	$ 84,937	**$ 1,333,467**	$ 587,946	$ 247,076	$ 372,346	$ 70,641	**$ 1,278,009**
Operating Income (Loss)	$ 111,412	$ (58,757)	$ (89,137)	$ (30,981)	**$ (67,463)**	$ 158,050	$ (110,808)	$ 19,153	$ (22,170)	**$ 44,226**
Nonoperating Revenues (Expenses)										
Noncapital grants and contributions	$ 137,283	$ -	$ -	$ -	**$ 137,283**	$ 135,358	$ -	$ 95	$ -	**$ 135,453**
Rental income	$ 1,275	$ -	$ -	$ -	**$ 1,275**	$ 1,275	$ -	$ -	$ -	**$ 1,275**
Gain (Loss) on disposal of capital assets	$ -	$ -	$ -	$ -	**$ -**	$ -	$ -	$ -	$ -	**$ -**
Interest income	$ 801	$ -	$ -	$ -	**$ 801**	$ 1,583	$ -	$ -	$ -	**$ 1,583**
Interest expense	$ (3,919)	$ -	$ (2,000)	$ -	**$ (5,919)**	$ (4,338)	$ -	$ (4,499)	$ (412)	**$ (9,249)**
Total nonoperating revenues (expenses), net	$ 135,440	$ -	$ (2,000)	$ -	**$ 133,440**	$ 133,878	$ -	$ (4,404)	$ (412)	**$ 129,062**
Revenues in Excess of (Less Than) Expenses	**$ 246,852**	**$ (58,757)**	**$ (91,137)**	**$ (30,981)**	**$ 65,978**	**$ 291,928**	**$ (110,808)**	**$ 14,749**	**$ (22,581)**	**$ 173,288**

Operating Margin	**-5.33%**
Total Margin	**5.21%**

Operating Margin	**3.34%**
Total Margin	**13.11%**